

Financial Terms*

*VAT 24% Not included

1. Property Valuations

Valuation Services	Usual Delfi Partners Fee	Special Pricing for selected Eurobank Customers
Desktop Valuations	€ 270.00	€ 210.00
Drive-by	€ 390.00	€ 300.00

Certified Valuations	DP Fee	Special Pricing	Location	
			DP Fee	Special Pricing
Property Services	Attiki / Thessaloniki		Other Regions	
	Residential (Apartments, Houses)	€ 390	€ 300	€ 610
Commercial (Retail, Offices)	€ 530	€ 410	€ 765	€ 590
Land fields, Land plots	€ 610	€ 470	€ 845	€ 650
Industrial buildings, Warehouses	€ 880	€ 680	€ 1.155	€ 890
Hotels, Touristic Assets	€ 1,365.00	€ 1,050.00	€ 1,430	€ 1100
Car Station, Schools, Special buildings	€ 1,300.00	€ 1,000.00	€ 1,365	€ 1050

Notes:

- Fees without court appearance.
- Complex assets might require additional work thus the above fees might not apply
- For additional horizontal ownerships, a 50% discount will be applied

2. Asset Management- Technical Services

Full Technical Due Diligence	Athens - Thes/niki		Other		Technical Legalisation & PEA Fee	Supervision of Subcontractors Fee
	DP Fee	Special Pricing	DP Fee	Special Pricing		
Agricultural Land/ Residential Plot	€ 435	€ 335	€ 565	€ 435	Total 70% per client of the minimum legal engineer's fee based on TEE	Total 18 % per client of subcontractors fee / invoice
Residential Asset	€ 530	€ 410	€ 690	€ 530		
Offices	€ 660	€ 510	€ 865	€ 665		
Retail / Other Commercial	€ 660	€ 510	€ 865	€ 665		
Industrial / Distribution	€ 960	€ 740	€ 1,200	€ 925		
Hotel	€ 1,520	€ 1.170	€ 1,960	€ 1,510		

Notes:

- Technical Legalisation Fee includes the cost of the engineer's necessary works. The amount depends on the complexity of the case. The re-issuance of the certificate will be charged an additional €100 for an average size asset and €200 for a large complicated one.
- Out of the pocket costs are paid by client (legal documentation preparation, Legalisation costs, taxes, duties, CapEx, etc)
- Pricing is subject to the volume and complexity of assets
- Supervision of subcontractors refers to monitoring the CapEx and the large / small scale works, repairs, cleaning, etc.

Legal Services

Legal Due Diligence	Athens - Thes/niki		Other	
	DP Fee	Special Pricing	DP Fee	Special Pricing
Legal DD Report	€ 250	€ 190	€ 295	€ 225
File Compilation per asset per public service	€ 50	€ 40	€ 50	€ 40

Land Registry Services

Land Registry Services	Athens - Thes/niki		Other	
	DP Fee	Special Pricing	DP Fee	Special Pricing
File review	€ 40	€ 30	€ 40	€ 30
Visiting services for collection of documents	€ 50	€ 40	€ 50	€ 40
Land registration per asset	€ 170	€ 130	€ 195	€ 150

Notes:

- Services do not include additional actions that may be required (topographic map coverage, etc)
- Discount 5% for every portfolio of 5 assets

Energy Class Upgrade Services

For buildings or parts of buildings of all uses EXCEPT residences

Covered Area (m ²)	DP Fee	DP Special Pricing	DP Fee for Energy Upgrade Consulting Services	DP Special Pricing
1-120	252 €	210 €	300 €	250 €
121-1000	2,1 €/m ²	1,75 €/m ²	420 €	350 €
> 1000	2100 € (first 1000m ²) 1,26 €/m ² (remaining m ²)	1750 € (first 1000m ²) + 1,05 €/m ² (remaining m ²)	600 €	500 €

*The energy upgrade consulting services concern the preparation of a technical report with proposed actions and not the monitoring of the implementation of the energy upgrade

Energy Class Upgrade Services

For buildings or parts of buildings (horizontal or vertical properties) WITH residential use

Multi-property buildings, when the inspection concerns the whole building

Covered Area (m ²)	DP Fee	DP Special Pricing	DP Fee for Energy Upgrade Consulting Services	DP Special Pricing
1-120	252 €	210 €	300 €	250 €
121-1000	2,1 €/m ²	1,75 €/m ²	420 €	350 €

Multi-property buildings, when the inspection concerns a specific building section (separate property)

Covered Area (m ²)	DP Fee	DP Special Pricing	DP Fee for Energy Upgrade Consulting Services	DP Special Pricing
1-75	126 €	105 €	180 €	150 €
75	2,1 €/m ²	1,75 €/m ²	300 €	250 €

Detached Houses

Covered Area (m ²)	DP Fee	DP Special Pricing	DP Fee for Energy Upgrade Consulting Services	DP Special Pricing
1-33	168 €	140 €	240 €	200 €
> 133	1,26 €/m ²	1,05 €/m ²	360 €	300 €

The energy upgrade consulting services concern the preparation of a technical report with proposed actions and not the monitoring of the implementation of the energy upgrade

3. Property & Facilities Management Services

Identification of owned property areas and equipment	Service Charges checks	Representation at building meetings
Arranging for security	Regular inspections every 6 months	Leasing of assets as needed
Cleaning as needed	Payment of utilities & change of names in the account	Compilation and maintenance of files, records etc. per asset
Maintenance as needed	Actions for health and safety	Handover at disposal of asset

Service	Fee	
	Athens - Thessaloniki	Other
Property Management per asset per month	€ 60 for all assets (except from hotels) from € 80	€ 100 for all assets (except from hotels) from € 130
Supervision of subcontractors	Total 18% per client of the respective invoice from 20%	
Leasing	One (1) month's rent from two (2) month's rent	

Notes:

- Supervision of subcontractors refers to monitoring the CapEx and the large / small scale works, repairs, cleaning, etc.

4. Transactions & Rental Management

Service	Fee
Sales Fee	1,8% of the Agreed Sale Price from 2,0% For assets above 1M 1,6 from 1.8% Minimum sales fee €800 from € 1,000
Rental Fee	One (1) month's rent from two (2) month's rent
Transaction Management Fee (contract closing preparation - notary fees are not included)	€300 per asset from € 500

Notes:

- Supervision of subcontractors refers to monitoring the CapEx and the large / small scale works, repairs, cleaning, etc.